

Tokyo-London Financial Seminar 2021

Date Friday, February 12, 2021

Time From 8:30 am to 10:00 am (GMT)

Method of Hosting	Online webinar *Pre-registration is required for participation.
Eligible Participants	Domestic and international FinTech-related companies, financial institutions and related companies

Program (planned) *Japanese-English simultaneous interpretation available, admission is free

8:30 - 8:35	Opening Remarks Presenter: Manabu Miyasaka, Vice Governor, Tokyo Metropolitan Government
8:35 - 8:45	Opening Remarks Presenter: William Russell, the Rt Hon the Lord Mayor of the City of London
8:45 - 8:55	Speech “Initiatives to Support Digital Innovation” Presenter: Akira Nozaki, Director for Organizational Strategy and Human Resources Policy and Director of the FinTech and Innovation Office, Financial Services Agency, JAPAN
8:55 - 9:05	Speech “Opportunity for Business in Tokyo and About FinCity.Tokyo” Presenter: Kazuhiko Yoshimatsu, General Manager, FinCity.Tokyo
9:05 - 9:15	Speech “An Introduction to Japan’ s FinTech Ecosystem and its Future Prospects” Presenter: Takeshi Kito, Vice-chair, Fintech Association of Japan
9:15 - 9:30	Pitch Presentation by Japan firms Presenter • Tatsuo Kudo, VP of Solution Strategy, Digital Identity Professional, Authlete, Inc. • Takahiro Chiba, CEO, TRUSTDOCK Inc. • Takashi Shiozawa, COO, MFS, Inc.
9:30 - 9:40	Speech “The IA Engine FinTech Hub and Global Partnership” Presenter: Jack Knight, Deputy Chief Executive, Investment Association
9:40 - 9:55	Pitch Presentation by UK firms Presenter • Vince Julier, CEO, FREĠNAN • Simon Swords, Managing Director, Fundipedia • Brian McNulty, Founder and CEO, FundAdminChain
9:55 - 10:00	Closing Remarks Presenter: Sir Roger Gifford, Former Lord Mayor and Alderman of the City of London Corporation, and Chair, Green Finance Institute

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Opening Remarks

Manabu Miyasaka

Vice Governor, Tokyo Metropolitan Government

June 1997: Employed by Yahoo! Japan
June 2012: Appointed as President of Yahoo! Japan
June 2013: Appointed as SoftBank (now SoftBank Group) Director
June 2018: Appointed as Yahoo! Japan Board Chair (to June 18, 2019)
July 2019: Appointed as Counselor to the Governor of the Tokyo Metropolitan Government (to September 19, 2019)
September 2019: Appointed as Vice Governor of the Tokyo Metropolitan Government (current position)



Opening Remarks

William Russell

Lord Mayor of the City of London 2019-2021

William Russell was born in London in 1965 and educated at Eton College and Durham University. He took office as the 692nd Lord Mayor of the City of London on 8th November 2019. His mayoral theme for his time in office is "Global UK – The New Future", supporting businesses through the COVID19 crisis, speeding the recovery and seizing the opportunities of the new future. William has over thirty years' experience in the financial and business City including holding senior positions in the national and international banking sector. In 1987 he went to work for First Boston Corporation before joining Merrill Lynch in 1992 as an Investment Banker in Institutional Equity Sales, working in Asia, New York and London. William is currently Chair of CDAM, a London based Asset Management business and Senior Advisor to STJ Advisors. William served on the Board of Innovate Finance, the industry body for the UK based Fintech community and is also an educational entrepreneur. He has many charitable interests; he has served as Chair of the Development Board of the Royal Court Theatre, a Board Member of the Guildhall School of Music and Drama and on the Council of the Royal Theatrical Support Trust.



Speech "Initiatives to Support Digital Innovation"

Akira Nozaki

Director for Organizational Strategy and Human Resources Policy and Director of the FinTech and Innovation Office, Financial Services Agency, JAPAN



Nozaki Akira is the Director for Organizational Strategy and Human Resources Policy and the Director of the FinTech and Innovation Office in Financial Services Agency, JAPAN. He joined the FSA in 2000 and served as the Senior Policy Analyst in OECD, the Director for Planning and Management and the Director of the Disclosure Enforcement Office in the FSA.

Speech "Opportunity for Business in Tokyo and About FinCity.Tokyo"

Kazuhiko Yoshimatsu

General Manager, FinCity.Tokyo



Kazuhiko Yoshimatsu joined the Tokyo Stock Exchange in 1997 and was responsible for a business development & planning in securities/derivatives trading, listing rule & corporate governance, compliance & market surveillance areas. He worked at the Financial Services Agency of Japan for 2 years and experienced multilateral/bilateral dialogues among securities authorities in global capital markets. Then he was also responsible for corporate strategy, global strategy, media relations & investor relations at the Japan Exchange Group. He also holds secretary general of The Consortium for Japan International Asset Management Center Promotion (JIAM) and deputy general manager of the Heiwa Real Estate co.,Ltd. since 2017.

Speech "An Introduction to Japan's FinTech Ecosystem and Its Future Prospects"

Takeshi Kito

Founder, CrowdRealty Inc., Vice-chair, Fintech Association of Japan



Takeshi is a vice-chairman of the Fintech Association of Japan and leads Capital Markets Committee and RegTech&SupTech Committee. He is also the founder & CEO of P2P real estate equity crowdfunding marketplace, Crowd Realty. In addition, he sits on an advisory committee for the Government of Japan's Regulatory Sandbox. Prior to establishing Crowd Realty, he worked for Merrill Lynch as an investment banker and has 5 years experience in capital markets. Before joining Merrill Lynch, he worked at Boston Consulting Group. He holds bachelor's and master's degrees in architecture from the University of Tokyo.

Speech "The IA Engine FinTech Hub and Global Partnership"

Jack Knight

Deputy Chief Executive, Investment Association



Jack Knight is Deputy CEO of the Investment Association with responsibility for Trade & Investment policy, as well as finance and operations, and membership and enterprises functions of the IA. Jack was previously COO of the IA for four years and held similar positions at the Takeover Panel and within a law firm beforehand.

Closing Remarks

Sir Roger Gifford

Former Lord Mayor and Alderman of the City of London Corporation, and Chair, Green Finance Institute



Sir Roger Gifford is a Senior Banker at SEB in London. He read Chemistry at Oxford University and began his career in the financial sector at S.G. Warburg & Co, joining SEB in 1982. Prior to his appointment as UK Country Head (2000 – 2016) Roger headed the bank's operations in Japan for six years. He has worked in and around the primary debt and equity capital markets most of his career. Roger is Vice Chair and past Chair of the Association of Foreign Banks (AFB) in London and Chair of the Advisory Board of the International Business and Diplomatic Exchange (IBDE). He was Chair of the London Green Finance Initiative launched in 2016 to further the

contribution of the financial sector to the G20 climate agenda and chaired the UK Government's Green Finance Taskforce in 2018. Roger is also Chair of the Green Finance Institute, launched in 2019, which has the economics, risk and commercial opportunity of meeting the challenge of climate change as its main focus. Roger was Lord Mayor of The City of London in 2012/13.

Pitch Presentation by Japan firms

Presenter: 3 representatives from Tokyo-based FinTech Companies

Athlete

Corporate Profile
Fregnan - Fregnan.com
FREGNAN use advanced machine learning techniques to support unbiased, high-quality equity research for investors and fund managers. FREGNAN produces machine-driven forecasts without opinion that are unique to each company. On top of this you can add your own knowledge and insights. FREGNAN collects and analyses more data than is humanly possible, creating a more complete financial model with a more accurate assessment of the risk inherent within it.



Speaker: Tatsuo Kudo
VP of Solution Strategy, Digital Identity Professional

Mr. Kudo assumed his current position in 2018 after spells at Sun Microsystems, Nomura Research Institute and NRI Secure. He has been involved in pre-sales, consulting, commercial development and other leading roles in the digital identity industry for more than 20 years.



Trustdock

Corporate Profile
Trustdock is a cloud-based KYC (know your customer) service providing digital identification services to support public personal authentication and eKYC, along with an API infrastructure complying with various KYC laws and regulations 24 hours a day, 365 days a year.



Speaker: Takahiro Chiba
Representative Director

Mr. Chiba leveraged his experience in the field of digital ID research to develop a specialist KYC business. In addition to his work at the Ministry of Economy, Trade and Industry and speaking at FSA events, he has also given presentations on KYC and digital identity.



MFS

Corporate Profile
As Japan's first online mortgage broker, MFS launched its Moge Check matching service in 2015 and has since served around 40,000 customers. Other services include Moge Pass certification of loanable amounts and real estate investment loans.



Speaker: Takashi Shiozawa
Director/COO

2006: Graduation from the Graduate School of Information Science and Technology at The University of Tokyo
2006: Position in mortgage securitization at Morgan Stanley 2009: Position with the Boston Consulting Group in sales strategy planning for financial institutions and other areas
2015 Appointed as COO of MFS



Pitch Presentation by UK firms

Presenter: UK firms (3 firms)

FREGNAN

Corporate Profile
Fregnan - Fregnan.com
FREGNAN use advanced machine learning techniques to support unbiased, high-quality equity research for investors and fund managers. FREGNAN produces machine-driven forecasts without opinion that are unique to each company. On top of this you can add your own knowledge and insights. FREGNAN collects and analyses more data than is humanly possible, creating a more complete financial model with a more accurate assessment of the risk inherent within it.



FREGNAN is size agnostic. It can give insight into any company, whether listed or not, creating unbiased, high quality, relevant and timely information on any company that you wish to investigate. Their analytical engine identifies a complete web of interconnections across a company's set of financial statements, making it difficult to hide unwanted disclosures and determining how the company connects to the external world - whether that is the economy, world markets or the company's competitors. Fregnan-Fregnan.com/FREGNAN

Speaker: Vince Julier
the founder and CEO of Fregnan, which that uses artificial intelligence to support asset managers

Vince Julier is the founder and CEO of Fregnan, which that uses artificial intelligence to support asset managers. He learnt computer programming as a child and wrote his first AI programme at the age of 17. With degrees in engineering and business, Vince spent his formative years at BP plc holding a number of senior positions. He left to form a private equity firm focused on renewables, before starting Fregnan. Vince has also been member of The Queen's senior household and a special advisor to Cambridge University, and is currently a director of the 400MW Rampion off-shore wind farm.

Fundipedia

Corporate Profile
Fundipedia - fundipedia.com
The proliferation of data formats and volumes are causing big issues for asset management firms, who spend billions dealing with the resulting problems. Fundipedia provide innovative technology that enables financial institutions to collect, disseminate and reconcile any type of data—providing the user/firm with end-to-end control, insights that drive smart business decisions and the confidence to meet regulatory requirements. Collect, validate, and store static and dynamic data from any third party and make it available across the business. Simplified regulatory reporting and automated reconciliation ensures 100% accuracy of vendor data. Fundipedia-fundipedia.com



Speaker: Simon Swords
the founder and Managing Director of Fundipedia

Simon is the founder and Managing Director of Fundipedia. Established in 2009, Fundipedia provides data technology solutions and associated consultancy to medium and large asset management organisations around the globe. Fundipedia has achieved significant growth in recent years, and now proudly services a range of well-known tier one firms including M & G, Prudential and Ninety One. Simon works closely with regulatory bodies and industry associations including the FCA, Investment Association and TISA. He is passionate about building partnerships and leveraging technology to find innovative ways to solve data problems across the asset management industry.

FundAdminChain (FAC)

Corporate Profile
FundAdminChain (FAC) (fundadminchain.com) are challenging the way the funds industry operates by collapsing the supporting processes to significantly reduce costs, risks and processing times for fund transactions. FAC provides the infrastructure for the complete lifecycle of funds to be represented, traded and reported-on as digital assets, enabling those on the FAC network to share the same information on ownership and transactions. FAC breaks down the legacy boundaries between distribution, transfer agency, matching, settlement, custodial & asset servicing, regulatory and transaction reporting to create efficiencies across the funds value chain. Our solution helps to future-proof your funds business, reducing your own costs whilst improving customers' experience and returns.



Speaker: Brian McNulty
the CEO of FAC (FundAdminChain)

Brian McNulty is the CEO of FAC (FundAdminChain), a blockchain based network for launching, distributing and servicing Digital Funds. Prior to founding FAC, Brian was Managing Director, Global Head of Services at R3, an enterprise blockchain firm with the largest blockchain ecosystem in the world. His interest in applying DLT to the financial markets began in 2015 and led to him establishing the PTDL (Post Trade Distributed Ledger) Group with the London Stock Exchange, to explore how blockchain could be leveraged to realise efficiencies across the financial market value chains. Brian has founded several companies prior to FAC, including DBFS Consultancy, specialising in buy-side/fund admin fintech, Trademate International providing Trading and Technical Analysis software solutions and appi.io, a blockchain career verification platform. His earlier career was as a Senior Derivatives Trader and is a Certified Financial Technician (CFTE Level II) after graduating from Glasgow University with an Honours Mathematics degree.