

Tokyo-London Financial Seminar 2022

~ Future Prospects of FinTech ~

February 15, 2022 (Tuesday) 8:30-10:00 GMT
(17:30-19:00 JST)

Online webinar

Admission is free

※Pre-registration required

Targets Domestic and international FinTech-related companies, financial institutions and related companies or organizations, Tokyo residents, etc.

Programme (planned) ※Japanese-English simultaneous interpretation available (Names listed without honorifics)

Time	Item (key themes)	Speaker
8:30-8:33 GMT (17:30-17:33 JST)	Welcome and opening remarks (Video message)	Vincent Keaveny (Lord Mayor, the City of London)
8:33-8:41 GMT (17:33-17:41 JST)	Keynote Speech "Toward the Digitalization of Finance"	Manabu Miyasaka (Vice Governor, Tokyo Metropolitan Government)
8:41-8:49 GMT (17:41-17:49 JST)	Guest Speaker "Financial digitalization for sustainable growth"	Tomohiro Miura (Head of FinTech Innovation Office, Financial Services Agency)
8:49-8:57 GMT (17:49-17:57 JST)	Guest Speaker "Future Prospects for UK-Japan Collaboration in the Fintech Sector"	Takeshi Kito (Vice-chair, Fintech Association of Japan/ Founder, CrowdRealty Inc.)
8:57-9:12 GMT (17:57-18:12 JST)	Pitch Presentations (3 firms)	Daisuke Murata (CEO, Crowdloan Inc.) Mai Saito (CEO, MEME Co.,Ltd.) Yuki Kishi (Chief Financial Officer, Sustainable Lab Inc.)
9:12-9:20 GMT (18:12-18:20 JST)	Guest Speaker "Why it is important to facilitate FinTech engagement in investment management"	Chris Cummings (CEO, The Investment Association)
9:20-9:28 GMT (18:20-18:28 JST)	Guest Speaker "What the future looks like and why it is time to innovate"	Colin Bennett (Head of Marketing and Client Experience, GAM Investments)
9:28-9:36 GMT (18:28-18:36 JST)	Guest Speaker "Thriving through disruption in Asset Management"	Christian Mackintosh (Director, Asset Management, KPMG UK)
9:36-9:51 GMT (18:36-18:51 JST)	Pitch Presentations (3 firms)	Lukky Ahmed (Co-Founder & CEO, Climate-X) Max Lamb (Head of EMEA, Saphyre) Ian Vickers (CEO, MetCloud)
9:51-9:54 GMT (18:51-18:54 JST)	Closing remarks (Video message)	Yuriko Koike (Governor, Tokyo Metropolitan Government)

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Secretariat of Tokyo-London Financial Seminar 2022 (c/o Convention Linkage, Inc.)
Email: tlfs2022@c-linkage.co.jp



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Closing remarks

Yuriko Koike

Governor, Tokyo Metropolitan Government

July 2020 Re-elected to a second term as Governor of Tokyo
 July 2016 Elected Governor of Tokyo
 October 2011 Director, Committee on Budget, House of Representatives
 September 2010 Chairperson, General Council, Liberal Democratic Party
 July 2007 Minister of Defense
 September 2006 Special Advisor to the Prime Minister for National Security Affairs
 September 2004 Minister of the Environment and Minister of State for Okinawa and Northern Territories Affairs
 September 2003 Minister of the Environment
 July 1993 Member of the House of Representatives
 July 1992 Member of the House of Councillors
 October 1976 BA in Sociology, Cairo University



Keynote Speech Toward the Digitalization of Finance

Manabu Miyasaka

Vice Governor, Tokyo Metropolitan Government

September 2019 Appointed as Vice Governor of the Tokyo Metropolitan Government (current position)
 July 2019 Appointed as Counselor to the Governor of the Tokyo Metropolitan Government (to September 19, 2019)
 June 2018 Appointed as Yahoo! Japan Board Chair (to June 18, 2019)
 June 2013 Appointed as SoftBank (now SoftBank Group) Director
 June 2012 Appointed as President of Yahoo! Japan
 June 1997 Employed by Yahoo! Japan



Welcome and opening remarks

Vincent Keaveny

Lord Mayor, the City of London

Alderman Vincent Keaveny was elected as the next Lord Mayor of the City of London on 29 September 2021. He took office as the 693rd Lord Mayor on 12 November 2021. He previously served as Sheriff of the City of London in 2018-19 and in that capacity supported the then Lord Mayor, undertaking numerous engagements and activities at home and abroad.

Vincent is a partner in the international business law firm, DLA Piper. He advises on debt capital markets, structured finance and securitisation transactions in the UK and banks, financial institutions and corporate clients in the UK and internationally on banking, finance and capital markets transactions. He is listed as a leading practitioner in his area of practice by all of the principal legal directories and is included in the legal '500' Hall of Fame for securitisation practitioners. Until May 2019 he was International Co-Chair of the Financial Services Sector at DLA Piper. In 2014/15 he served as President of the City of London Law Society. He is an Honorary Bencher of Gray's Inn.

Since his election to the City of London in 2013 as Alderman for the Ward of Farringdon Within, Alderman Keaveny has served on a number of City Corporation Committees. He is currently a member of the Policy & Resources Committee and the Homelessness and Rough Sleeping Sub-committee. He also a Governor of the City of London School. Vincent is also Co-Chair of the HM Treasury & BEIS Socio-Economic Diversity Taskforce.

A Liveryman of the City of London Solicitors', the Woolmen's, Distillers', Spectacle Makers', Stationers', Framework Knitters', Upholders' and Security Professionals' Companies, Vincent served as Master Solicitor in 2014/15. He is also a member of the City Livery Club, the City Pickwick Club and the Royal Society of St. George (City Branch) and the Court of the Honourable The Irish Society. Vincent is the Senior Patron of the Farringdon Ward Club. Vincent graduated from University College Dublin with a BCL and subsequently obtained an MLitt from Trinity College, Dublin. He was recognised in 2018 by UCD as their Law Alumnus of the Year. Since his admission as solicitor in England & Wales in 1992 he has worked in private practice in the City. Vincent's interests include theatre and the arts. He is a trustee of the Sir John Soane's Museum, where he is the Independent Director on the Board. He chairs the board of the vocal ensemble, Exaudi, and is a director of Actors Touring Company.

Vincent is married to Amanda, an Intensive Care Nurse and in what spare time he has, he enjoys tennis and walking their Labrador.

Mayoral Theme

People with Purpose - Vincent's year will champion a purpose-led and people-focused UK FPS sector; growing the global competitiveness of the UK as a world leader in ESG and sustainable finance and home to the best and most diverse global talent; driving social mobility at all levels.



Guest Speaker Financial digitalization for sustainable growth

Tomohiro Miura

Head of FinTech Innovation Office, Financial Services Agency

Mr. Tomohiro Miura joined Japan's Financial Services Agency (JFSA) in 1999 and has been responsible for promotion of financial digitalization including FinTech, decentralized finance and for utilization of individual number system in the financial sector, as the Head of FinTech Innovation Office at JFSA since July 2021. Immediately before the above, Mr. Miura was seconded to the Cabinet Secretariat as the counselor for financial services, and took initiative for planning policies to make Japan's financial market "International Financial Center," from the perspective of the whole government of Japan. Furthermore, at JFSA, Mr. Miura was also responsible for making asset formation measures such as the review of NISA and in implementation of Basel III as the team head of taxation or prudential regulations. Mr. Miura also experienced working for the Office of the Comptroller of the Currency (U.S. banking regulator), the Bank of Japan and the Consulate-General of Japan in New York, etc., and was engaged in specialized research on overseas financial regulations, financial markets and investment trends of U.S. institutional investors.



Guest Speaker Financial digitalization for sustainable growth

Colin Bennett

Head of Marketing and Client Experience, GAM Investments

Colin Bennett is Head of Marketing and Client Experience for GAM Investments, responsible for all marketing, brand and digital distribution activity globally. Colin has more than 25 years' strategic and tactical experience in the financial services sector, adopting an unrelenting focus on innovation and client experience, in roles spanning sales, marketing, operations and technology. With a focus on sustainable excellence, compassionate leadership and inclusivity, Colin has built successful global teams delivering complex change and distinctive services for clients of asset management, wealth management and private label businesses. He recently earned an Executive Diploma in Digital Leadership from Warwick Business School.



Guest Speaker Thriving through disruption in Asset Management

Christian Mackintosh

Director, Asset Management, KPMG UK

Christian Mackintosh is a Director in KPMG's UK Wealth and Asset Management practice, where he leads on innovation and disruption. Christian's work focuses on helping investment managers to create and sustain the conditions for innovation, to engage effectively with their ecosystems, and to partner successfully with FinTechs and other disruptors.

He is presently serving as an advisor to senior executives at a number of asset managers, supporting the development of new business lines through technology commercialisation. At a time of profound global change, Christian is committed to the potential of emerging technologies to help navigate disruption and better meet the needs of investors and wider society.



Guest Speaker Future Prospects for UK-Japan Collaboration in the Fintech Sector

Takeshi Kito

Vice-chair, Fintech Association of Japan/ Founder, CrowdRealty Inc.

Takeshi is a vice-chairman of the Fintech Association of Japan and leads Capital Markets Committee and RegTech&Suptech Committee. He is also the founder & CEO of P2P real estate equity crowdfunding marketplace, CrowdRealty. In addition, he sits on an advisory committee for the Government of Japan's Regulatory Sandbox. Prior to establishing CrowdRealty, he worked for Merrill Lynch as an investment banker and has 5 years experience in capital markets. Before joining Merrill Lynch, he worked at Boston Consulting Group. He holds bachelor's and master's degrees in architecture from the University of Tokyo.



Guest Speaker

Why it is important to facilitate FinTech engagement in investment management

Chris Cummings

CEO, The Investment Association

Chris Cummings is the Chief Executive of The Investment Association. The Investment Association is the trade body that represents UK -based investment managers.



He is a member of HM Treasury's Asset Management Taskforce, and was a founding member of its Financial Services Trade & Investment Board. He serves on the Chancellor's Financial Services Industry Advisory Group and Department for International Trade's Financial Services Trade Advisory Group. He is a Board member on EFAMA, the European trade association for investment management and is a member of the Regulation Committee of IIFA, the international association for investment management.

Before joining The Investment Association he was the founding CEO of TheCityUK, held senior posts in banking, insurance and consulting with major global firms. He is a regular columnist, commentator and speaker on issues of international competitiveness and regulation in financial services.

Japan firms (3 FinTech Industry firms)

Daisuke Murata CEO, Crowdloan Inc.

Net Bank

Person in charge of customer service for inquires of risk management concerning illegal transactions and illegal bank accounts

nutte (Crowdsourcing company)

Co-founder and COO

ietty (Matching application for estate rentals)

Executive manager

Crowdloan (formerly UPWARDS)

Founder

-No-action letter acquired from Financial Services Agency

-Launched service in 2020 after establishing business partnerships with banks

-Member of Fintech Association of Japan

-Chief of Money Lending Operations certified by Japan Financial Services Association



Mai Saito CEO, MEME Co.,Ltd.

Mai Saito is the founder of MEME Co.,Ltd. Prior to this, she was the manager of overseas business at a trading company for 6 years. Through this experience, she became aware of the inconvenience of money transfer systems and the lack of payment solutions in Japan. After gaining experience in management of financial education lectures for kids and parents, she founded MEME Co.,Ltd in 2021. MEME is a company that teaches financial literacy for kids and aims to be a payment solution company for the next generation of digital natives.



Yuki Kishi Chief Financial Officer, Sustainable Lab Inc.

Yuki is a Chief Financial Officer at Sustainable Lab. He joined the company's leadership team in 2022 with a primary focus on finance, business development and international expansion. Prior to Sustainable Lab, Yuki had worked as Director of Fintech and Brand&Retail at Plug and Play Japan for 3.5 years and Deutsche Bank Group in Japan for 8 years.

He holds an MBA from University of Cambridge and a BS from University of London, Queen Mary college. Yuki also serves as Managing Director at Fintech Association of Japan.



UK firms (3 FinTech Industry firms)

Lukky Ahmed

Co-Founder & CEO, Climate-X

Lukky is co-founder & CEO of Climate X, a member of Forbes Business Council, and several Climate-focused initiatives including Leaders for Climate Action.

He has over 15 years of international experience with leading Banking and Financial Services including HSBC, Hang-Seng, Lloyds Banking Group and Accenture. In 2018/19 Lukky's own entrepreneurial light was ignited after meeting founders of various startups and businesses in New York, and in 2020, he embarked on a journey with his co-founder to build Climate X - a purpose-driven data company delivering location-specific risk ratings and loss estimates for extreme weather events linked to climate change.



Max Lamb

Head of EMEA, Saphyre

Max has over twenty years of experience in the field of transition management, operations and client onboarding, working and leading teams during this time at a global custodian, tier one asset managers and a top three global investment consultant. Max has a particular interest in the application of technology to improve client experience, time to market and profitability. One area in which finance falls far behind is connecting participants around setup data and this costs time and money, gives clients a sub-standard experience and causes errors. Five years ago curing these problems was conceptual, now there are real options available to do just that.



Ian Vickers

CEO, MetCloud

In 2017, Ian launched the METCLOUD brand. The organisation has gone on to be recognised as one of the most secure cybersecurity platforms in the UK and has won dozens of internationally recognised awards for innovation. Ian was appointed a Founding Member and Chair of the West Midlands Cyber Resilience Centre (WMCRC). The CRC is a UK Government backed initiative establishing ten regional Cyber Resilience Centres working in collaboration with NCSC, Police Cyber Teams (RCCU), Businesses and Academia.

In addition, Ian is a member of the Microsoft Partner Advisory Council, which is made-up of twenty global Microsoft Partners. In May 2020, Ian became a member of The World Economic Forum's Global Innovators Community (Invitation only membership).

